

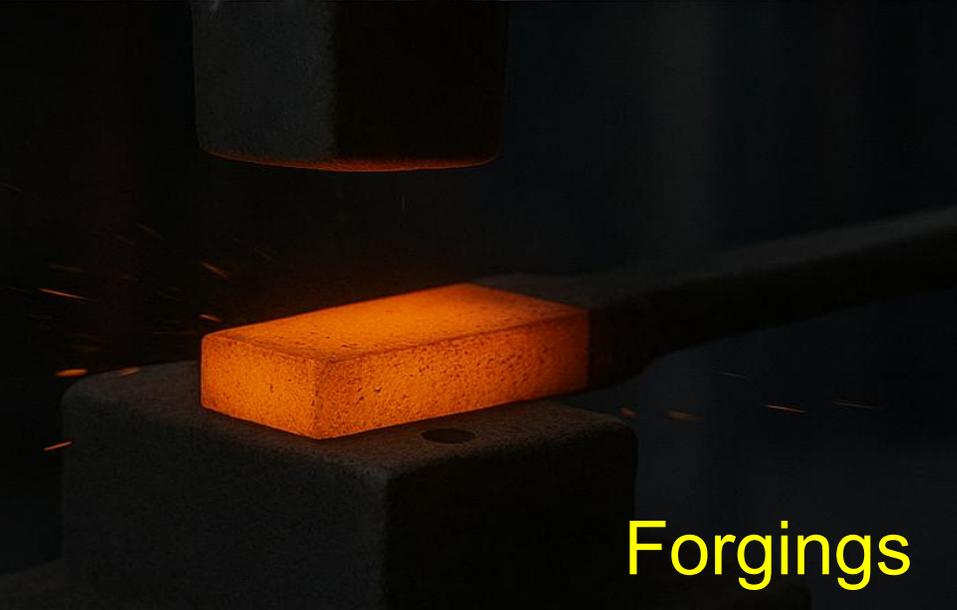
# Sourcing Representative from Rajkot-INDIA.



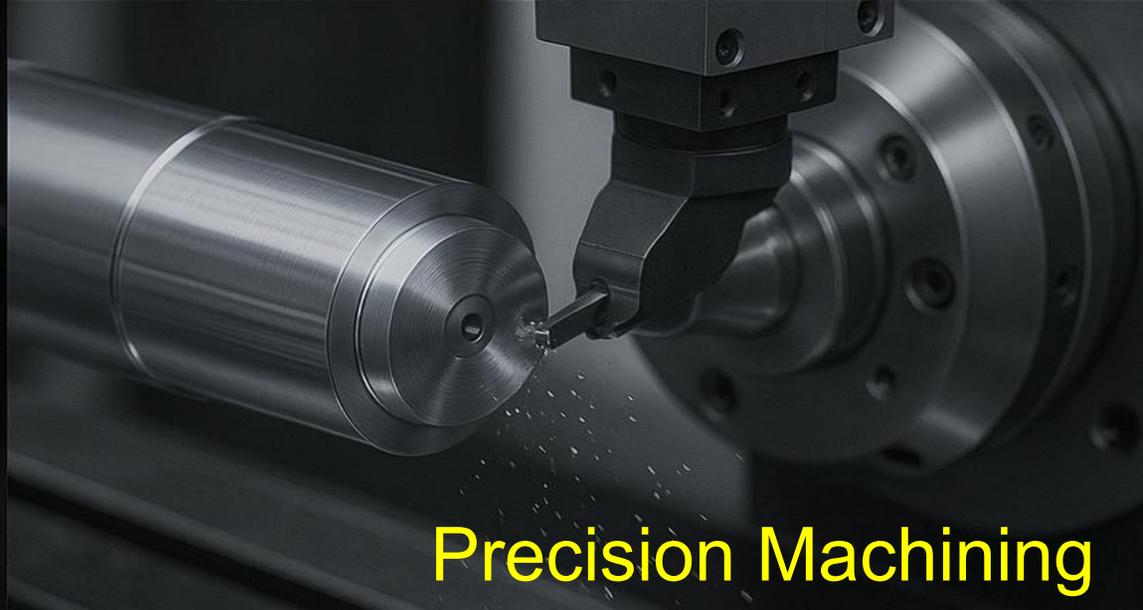
Investment Castings



Sand Castings



Forgings



Precision Machining



**Dushyant Gondalia**  
**Founder**



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Membership of  
BNI Unnati, Rajkot, India.

Shreeji Consultancy is a proprietary firm founded by Dushyant Gondalia in February 2022 with the vision and mission as per below:

- ❖ **Vision : To remain always as a 1st choice whom we served.**  
(by providing value adding solutions, not focusing only on profit)
- ❖ **Mission : To provide a single window solution for metal parts buyers, especially for investment castings.**  
(by leveraging 25+ years industrial experience of founder)
- ❖ **Core Values :**
  - Integrity
  - Respect
  - Accountability
  - Sustainability

## About Dushyant Gondalia

- ❖ I am an engineering and manufacturing professional with over 25 years of hands-on experience in castings and machining.
- ❖ My career began in 1998 with leading ancillaries of Kirloskar Oil Engines, Mahindra & Mahindra, and other prominent OEMs.
- ❖ I had led 150+ companies in Rajkot through ISO 9001, QS 9000/TS 16949, and other certifications, working with global bodies like TÜV NORD, TÜV SÜD, TÜV Rhineland, DNV, and Lloyd's Register—building a strong foundation in system certifications by 2006.

## About Dushyant Gondalia

- ❖ I began my journey in investment castings as a Management Representative at Sumangal Castings in Rajkot. My customer relationship skills later earned me a promotion to Group Marketing Manager, where I represented the group both domestically and globally from 2007 to 2012.
- ❖ I joined Shilpan Steelcast Pvt. Ltd. in 2013 as a founder employee, starting as Chief Executive Marketing. I traveled to the USA, Germany, Japan, UK, Switzerland, Czech Republic, Russia, and other countries to drive business development.
- ❖ I represented Shilpan at international exhibitions like Hannover Messe, Valve World, GIFA, SUBCON, PCVEXPO, IMTS, GACS, Automotive World, Castforge and more.

## **About Dushyant Gondalia**

- ❖ In 2022, I became an independent consultant, offering a range of services tailored to the needs of casting buyers and manufacturers. I had the opportunity to act as a local representative for global buyers of investment castings, while also serving as a business coach to support the strategic growth of investment casting manufacturers.

I am providing some services as listed below, I am also open for any customized project.

## Services Offered

### ❖ **Supplier Selection & Evaluation**

Comprehensive support in identifying and assessing suppliers based on the specific technical and commercial needs of the product.

### ❖ **Sample Development Support**

On-site witnessing of critical stages during sample development, aligned with APQP methodology to ensure quality and compliance.

### ❖ **Inspection & Testing Verification**

Independent witnessing and cross-verification of supplier inspection and testing activities—either at their facility or at an approved third-party lab.

### ❖ **Corrective Action Review**

Evaluation of 8D reports and CAPA (Corrective and Preventive Actions) in response to non-conformities raised by the buyer.

## Services Offered

### ❖ **Capacity & Capability Assessment**

Detailed review of supplier's actual manufacturing capacity, technical capability, and sustainability in relation to buyer's requirements.

### ❖ **Cultural Alignment**

Facilitating the integration of buyer's quality and operational culture within supplier organizations.

### ❖ **Supplier Monitoring**

Regular and surprise visits to supplier locations to minimize buyer travel and ensure transparent communication and consistent performance.

### ❖ **Multi-Site Coordination**

Effective management of suppliers across multiple locations and product categories to streamline sourcing and supplier communication.

## Who Needs Our Services

- ❖ **Companies currently sourcing castings or metal parts from Rajkot – Gujarat, India**  
Who require reliable on-ground representation for quality, delivery, and supplier management.
- ❖ **Buyers seeking a professional sourcing representative based in Rajkot, India**  
Who want an experienced local partner to bridge communication, ensure compliance, and improve supply chain reliability.
- ❖ **Importers of investment castings, forgings, and machined components from India**  
Needing consolidated sourcing support, supplier audits, and end-to-end supply coordination.

## Who Needs Our Services

### ❖ OEMs and Tier 1 to Tier 3 suppliers in industries like:

- Pumps & Valves
- Turbochargers
- Heavy Engineering
- Automotive Components
- Aerospace
- Oil & Gas Equipment

Looking for high-quality Indian manufacturers with robust systems and export capabilities.

### ❖ Buyers who are not satisfied with their current or previous Indian suppliers or representatives

Facing issues with quality, communication gaps, delayed deliveries, or lack of professionalism.

### ❖ Buyers currently importing from China and exploring alternate sourcing in India

Who need India-based expertise to identify, qualify, and manage capable Indian suppliers.

## Key Benefits of Partnering with Us

### ❖ **Streamlined Sourcing from Rajkot or within India**

Efficient, end-to-end sourcing operations tailored to your product and quality requirements—managed locally in India.

### ❖ **Reliable Quality & Delivery Oversight**

On-site representation ensures strict adherence to quality standards and on-time deliveries, reducing your operational risk.

### ❖ **Significant Cost & Time Savings**

Minimize the receiving inspection cost, time and eliminate the need for frequent travel to supplier's or sub supplier's various locations visit.

### ❖ **Access to 25+ Years of Industry Expertise**

Leverage deep knowledge of manufacturing for smart supplier selection and issue resolution.

### ❖ **Global Travel Readiness**

Available for international travel to Europe and the U.S. to support project reviews, audits, or various meetings as needed.

# Customer's Feedback



André de las Heras is presently Head of Purchasing at **Memmert GmbH + Co. KG**. André was Dushyant's client when he was head of Materials Management at **Geiger GmbH**.

I had the pleasure of working with Dushyant Gondalia during an exciting project focused on component manufacturing for hydrogen-powered trucks. Dushyant was tasked with auditing an investment casting company in Rajkot, supporting their quality management system (QMS), and later accompanying the ramp-up of production. In this context, he also analyzed and optimized the manufacturing processes for our specific requirements.

What truly stood out was his deep technical expertise, his structured and hands-on approach, and the way he communicated—always responsive, clear, and genuinely pleasant to work with.

Beyond his professionalism, working with Dushyant was also personally enriching. You can tell he's fully dil se committed—bringing not just knowledge, but heart and dedication into everything he does.

I can fully recommend Dushyant for any technical or process-oriented challenge and look forward to collaborating again in the future.

Thanks for giving your  
valuable time